



BOA CI	3
BOA MALI	6
BOA BENIN	9
BOA SENEGAL	12
BOA NIGER	15
BOA BURKINA FASO	18
SIB CI	21
CORIS BANK BF	24
SGCI	



## **KEY DATA ON THE 11/11/2025**

## 8 134 FCFA **Target Price** Latest share price 7 185 FCFA Number of shares 40 000 000 Market Capitalization 283 800 M FCFA Variation 1st of January +22,72% Dividend yield 6,6% Beta 1 year 0.63 RSI 61,01 PFR 6,62

#### PBR 2.03 SHARE PRICE VS BRVM COMPOSITE INDEX

**COMPARATIVE STUDY S1 2024 vs S1 2025** 

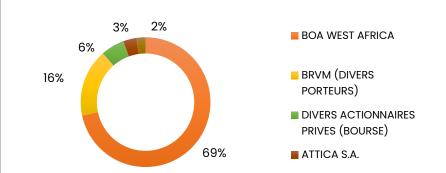
BOA Côte d'Ivoire reported a net profit of 18.4 billion FCFA in the first half of 2025, up 4% from the 17.6 billion FCFA recorded a year earlier. This increase reflects an improvement in profitability, supported by stable net banking income and effective cost control. Customer deposits grew by 6% to 815.8 billion FCFA, confirming the strength of the bank's funding base and continued client confidence, while customer loans decreased by 7% to 429.4 billion FCFA, illustrating a more cautious lending strategy.

Net banking income remained stable at 36.2 billion FCFA, and operating expenses inched up to 12.1 billion FCFA (+0.2%), reflecting solid cost discipline. Gross operating income came in at 24.1 billion FCFA (-1%), demonstrating the bank's operational resilience in a more selective environment.

#### **ABOUT THE COMPANY**

BOA Côte d'Ivoire, opened in 1996, is a subsidiary of the BOA Group. Similar to its "sister" entities, BOA CI is a commercial bank operating in the Retail and Corporate markets with a workforce of 493 people spread over 42 branches.

### **OWNERSHIP**



#### SECTORAL AND COMPETITIVE CONTEXT

BOA CI operates in a highly competitive banking environment, dominated by subsidiaries of French groups (Société Générale), pan-African banks such as Ecobank, and emerging digital players. BOA CI is positioned as an accessible, inclusive and customer-oriented bank, with a strong desire for digitalization and extensive coverage of the territory. Its anchoring in rural areas and its proximity to SMEs are a competitive advantage.

However, it must deal with rapidly changing customer expectations, the rise of fintechs, and increasing regulatory pressure. The major challenge lies in the balance between physical proximity and digital transformation, in a context where customers are becoming increasingly mobile and demanding.

## **STRATEGY**

BOA Côte d'Ivoire's 2025 strategy is based on digital acceleration, expanded financial inclusion and sectoral alignment with national economic priorities. It invests in robust digital platforms, develops partnerships with local fintechs, and integrates AI into the customer experience. The objective is to offer fluid, remotely accessible and personalized banking services. BOA CI also wants to strengthen its presence in rural areas via mobile branches and mobile banking solutions. It targets the agricultural, industrial and SME segments, with products adapted to their financing needs. Finally, it is consolidating its ESG practices, in particular by promoting the green economy, the banking of young people and women, and by being part of the national dynamic of digital transformation and economic formalization

#### **RECOMMENDATION**

The BOA Côte d'Ivoire stock offers an appealing profile for medium- and longterm investors. The bank's H1 2025 results reflect solid profitability, with net profit up 4% to 18.4 billion FCFA, supported by strong deposit growth and tight cost control. Customer deposits increased by 6%, strengthening the funding base, while net banking income remained stable, confirming the bank's operational resilience in a more selective market environment.

Based on these strong fundamentals and the stability of its business model, BOA CI's stock shows attractive valuation potential. With a current share price of 7,200 FCFA and a target price of 8,134 FCFA, the stock offers 13% upside, supporting a buy recommendation to capture this expected appreciation while benefiting from the bank's solid financial position and sustained customer confidence.





## **BOACI**

**PERFORMANCE RATIOS** 

## **BALANCE SHEET FOR THE PAST 5 YEARS**

(In millions of XOF)	2021		RICALDATA	2024	2025	Profitability:	2021	2022	2023	2024	2025*	Average
, ,	2021	2022	2023	2024	2025*	Net interest margin/ Revenue-generating	3,75%	4,01%	4,69%	4,70%	4,56%	4,32%
Assets						assets	-,	.,	., 70	-, 70	-,- 370	.,02%
Interbank and similar	80 992	48 364	37 416	144 347	104 35	Cost/income ratio	-52,09%	-48,47%	-41,06%	-36,73%	-38,92%	-45,45%
receivables							40,05%	41,98%	42,88%	44,06%	45,90%	42,97%
Customer loans and advances	299 695	383 971	453 494	432 069		Net margin	•	·	•	,	•	•
Total receivables	681 727	717 318	765 744	831714	858 309	Tax / pre-tax income	5,17%	8,06%	15,00%	18,38%	11,65%	11,65%
Intangible fixed assets	1574	1 434	1 280	1 264	1 288	Cost of risk/Total loans	-0,01%	-0,38%	-0,63%	-0,82%	-0,79%	-0,52%
Tangible fixed assets	12 044	12 330	11 754	10 768	10 236		2,33%	2,38%	2,78%	2,98%	2,73%	2,64%
Total non-current assets	13 618	13 764	13 034	12 032	11 524	ROE	23,78%	24,56%	27,22%	28,45%	24,07%	25,62%
Total Assets	714 509	843 300	938 739	1 075 479	1 232 889	Balance sheet ratios	2021	2022	2023	2024	2025*	Average
Liabilities Total Debt	630 245	740 700	818 947	932 574	1,000,705	Customer						
Provisions	1003	<b>742 733</b> 2 429	2 640	2 643	3 102	loans/Customer deposits	55%	60%	64%	50%	49%	57,22%
Subordinated loans and	_	_	_	_		Total loans/(Total	0704	070/	0.407	2201	710/	0.4.0.40
securities						deposits Equity capital)	97%	87%	84%	80%	71%	84,94%
Shareholders' equity and similar resources	69 968	81 726	95 801	112 644	139 869	Total debt / total assets	95%	85%	82%	77%	70%	83,11%
Total Liabilities	714 509	843 300	938 739	1 075 479	1 232 889	St <mark>ock Market</mark> Parameters	2021	2022	2023	2024	2025*	Average
INCOME STATEMENT FOR THE	PAST 5 YEARS					Share Price on the 31/12	2 928	1 850	3 448	4 995	7 200	4 063
(		ніѕтоі	RICAL DATA			Net Dividend Per Share	187	270	342	428	494	337
(In millions of XOF)	2021	2022	2023	2024	2025*		197					
Net interest margin	25 575	28 769	35 951	39 086	39 1/8	Dividend Yield	6,4%	12,1%	10,2%	8,6%	6,6%	9%
Net interest margin (% NBI)	61,56%	60,17%	5 <mark>9%</mark>	54%	53%	PBR	1,67	0,91	1,44	1,77	2,03	1,77
Net commissions	11 434	16 977	28 688	27 075	29 327	PER	7,04	3,69	5,29	6,24	6,62	6,24
Net interest margin (% NBI)	27,5%	35,5%	47%	37%	40%	VALUATION						
Net banking income	41 545	47 810	60 811	72 724	73 370							
Overheads	-21 641	-23 173	-24 969	-26 710	-28 559	Valuation Methods		Estima	ted value	Weighting	Weighte	d value
Gross operating income	19 904	24 637	35 842	46 014	44 811							
Cost of risk	-42	- 2 737	-4 824	-6 792	-6 758	DDM		8	296	30%	2 48	39
Operating income	19 862	21 900	31 018	39 222	38 054				366	20%	2.20	
/						Canalam C Chanaina		7 (	a la la	200	7 21	17.1

39

39 261

-7 217

32 044

Gordon & Shapiro

- 4 442 33 673 Target Price (XOF)

**38 115** PBR

BUY

2 300

3 346

8134



30%

40%

7 666

8 364

Net gains/losses on fixed

Profit before tax

Income tax

**Net Income** 

<u>assets</u>

-2 316

17 546

-908

16 638

-71

21 829

-1760

20 069

-343

30 675

-4 600

26 075



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## **KEY DATA ON THE 11/11/2025**

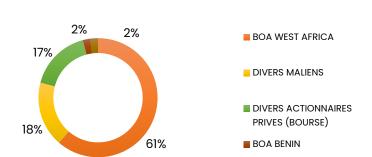
## **ABOUT THE COMPANY**

#### STRATEGY

**Target Price** 3185 FCFA Latest share price 3 810 FCFA Number of shares 27 450 000 104 310 M FCFA Market Capitalization Variation 1st of January +101,06% Dividend yield 3,4% Beta 1 year -0.8942 RSI 8,47 PER PBR 1.08

Opened to the public in January 1982, BOA MALI currently holds a capital of XOF 15.45 billion. She works in the Retail, Corporate, SME/SMI markets. The bank has a total balance sheet of XOF 457 billion spread over a network of 31 branches.

## **OWNERSHIP**



BOA Mali is adopting a customer-oriented consolidation and transformation strategy for 2025 in a context of economic and institutional recovery. It focuses on the digitalization of services, by developing alternative distribution channels such as mobile banking, secure applications and dematerialized service points. It primarily targets young people, women entrepreneurs and VSEs, with an accessible and simplified offer. Inclusion is also strengthened by expanding its network through community partnerships. BOA Mali also intends to play a structuring role in the financing of trade and local processing, in support of the country's sovereign priorities. Finally, it is modernizing its internal processes to ensure greater responsiveness, automation, and better operational compliance.

## SHARE PRICE VS BRVM COMPOSITE INDEX

**COMPARATIVE STUDY Q3 2024 vs Q3 2025** 



#### SECTORAL AND COMPETITIVE CONTEXT

In the third quarter of 2025, BOA Mali posted net profit of 9.16 billion FCFA, up 26% from the 7.26 billion FCFA recorded in Q3 2024, despite a challenging economic and security environment. Net banking income reached 28.52 billion FCFA, an increase of 5.8%, supported by higher interest margins and growing fee income. Gross operating income rose 6.4% to 12.6 billion FCFA, reflecting the bank's operational stability.

The cost of risk edged up to 4.92 billion FCFA (+2.7%), consistent with prudent credit portfolio management. Customer deposits grew 9.2% to 459.1 billion FCFA, confirming client confidence and the strength of the bank's funding base. In contrast, customer loans declined 8.6% to 252.4 billion FCFA, illustrating a cautious lending stance in a higher-risk environment, while still preserving the bank's overall performance.

BOA Mali is an important player in the Malian banking landscape, with an image of stability in a fragile economic and political context. It is distinguished by good national coverage, especially in secondary areas. However, it faces increasing competition from players such as established microfinance institutions and new fintechs. BOA Mali benefits from the regional support of the BOA Group, which strengthens its credibility. The major challenge for 2025 is twofold: maintaining trust in a climate of uncertainty, while catching up with the digital gap to meet the needs of a clientele that is increasingly focused on mobility and responsiveness. Its intermediate positioning (between traditional banks and digital banks) can become an asset if it succeeds in its digital transformation, without losing its local roots. Support for SMEs and the development of partnerships with the State will also be key areas.

#### **RECOMMENDATION**

BOA Mali delivered solid results in Q3 2025, with net profit up 26% to 9.16 billion FCFA and net banking income rising 5.8% to 28.5 billion FCFA. Customer deposits increased 9.2%, reflecting continued client confidence and the bank's operational resilience despite a challenging economic and security environment.

However, heightened country risk remains a key factor for investors. The bank's cautious strategy—evidenced by an 8.6% decline in customer loans—highlights its exposure to an unstable local environment.

Based on these elements, the current share price of 3,660 FCFA shows potential downside toward a target price of 3,185 FCFA, implying a 13% negative revaluation risk. As a result, **we recommend selling the stock** to secure existing gains and reduce exposure to country risk in an uncertain environment.

•





## **BALANCE SHEET FOR THE PAST 5 YEARS**

(In millions of XOF)	(OF) HISTORICAL DATA								
(III THIIIICHS OF XOT)	202	1 2022	2023	2024	2025*	N C			
Assets						_			
Interbank and similar receivables	10 13	5 15 692	7 190	7 192	7 208	_			
Customer loans and advances	262 274	4 268 945	260 199	276 168	252 378 <sup>l</sup>	N			
Total receivables	490 15	7 498 998	486 446	468 868	440 490	T			
Intangible fixed assets	53:	2 343	337	402	378	c			
Tangible fixed assets	38 72	20 291	23 095	23 670	21 201	R			
Total non-current assets	39 253	3 20 634	23 432	24 072	21 579	_			
Total Assets	581 464	4 576 751	560 353	541 491	552 464	K			
Liabilities									
Total Debt	507 723	3 521 709	<b>500 29</b> 8	474 928	52 <mark>5 07</mark> 7	-			
Provisions	19 433	3 3 719	2 803	2 460	2 060	(			
Subordinated loans and	7 210	6 7 215	7 216	7 217	7 217	1			
securities Shareholders' equity and						_			
similar resources	32 180	6 34 542 	40 197	46 195	52 141	Ļ			
Total Liabilities	581 464	4 576 751	560 353	541 491	552 464	L			
INCOME STATEMENT FOR TH	IE PAST 5 YEAR	S				S			
(In millions of XOF)		Н	ISTORICAL DATA			١			
	2021	2022	2023	2024	2025*				
Net interest margin	23 827	21 334	21 073	21 210	19 243	С			
Net interest margin (% NBI)	67,29%	60,42%	59%	59%	51%	F			
Net commissions	8 946	11 318	10 902	11 835	11 477				
Net interest margin (% NBI)	25,3%	32,1%	31%	33%	30%	r			
Net banking income	35 408	35 307	35 519	36 159	37 758				
Overheads	21 221	43 658	23 329	20 296	21 287				
Gross operating income	14 186	-8 793	11 745	15 411	16 481	_			
Cost of risk	-12 200	-9 476	-5 8 <mark>92</mark>	-7 303	<u>-5 535</u> I	С			
Operating income	1986	1 125	6 298	8 101	10 946				
Net gains/losses on fixed assets	429	1 735	-196	910	1 815	G			
Profit before tax	2 415	2 860	6 101	9 469	12 761	P			
Income tax	- 320	- 400	- 323	- 345	-676	_			
Net Income	2 095	2 460	5 778	9 124	12 085	_			

## PERFORMANCE RATIOS

Profitability:

	Profitability.	2021	2022	2023	2024	2025	Average
N a	et interest margin/ Revenue-generating ssets	4,86%	4,28%	4,33%	5%	4%	4%
C	ost/income ratio	59,93%	123,65%	65,68%	57%	56%	73%
	et margin	5,92%	6,97%	16,27%	26%	32%	17%
00 T	ax / pre-tax income	-13,25%	-13,98%	-5,30%	-4%	-5%	-8%
′8 c	ost of risk/Total loans	-2,49%	-1,90%	-1,21%	-2%	-1%	-2%
01 <sub>R</sub>	OA	0,36%	0,43%	1,03%	1,68%	2,19%	1%
79 <b>4</b>	OE	6,51%	7,12%	14,37%	20%	23%	15%
	Balance sheet ratios	2021	2022	2023	2024	2025*	Average
7 =	Customer loans/Customer deposits	57%	63%	63%	66%	65%	61%
	otal loans/(Total deposits Equity capital)	91%	90%	90%	90%	76%	87%
11 To	otal debt / total assets	84%	87%	87%	87%	80%	85%
4	Stock Market Parameters	2021	2022	2023	2024	2025*	Average
s	hare Price on the 31/12	990	933	983	1890	3 900	1 574
	et Dividend Per Share	_	_	144,00	237,50	134	94
* 3 D	ividend Yield	0,0%	0,0%	9,8%	12,6%	3,4%	5,2%
	BR	0,84	0,74	0,67	1,12	2,00	1,08
77 P	ER	12,97	10,41	4,67	5,69	8,62	8,47
8	VALUATION						

2021

2022

2023

=				
7 31	Valuation Methods	Estimated value	Weighting	Weighted value
<u>5</u>	DDM	3 785	25%	946
	Gordon & Shapiro	3 992	25%	998
31	PBR	2 482	50%	1 241
6 <b>5</b>	Target Price (XOF)			3 185

SELL

2025\*

Average

2024





BOA CI	3
BOA MALI	6
<b>BOA BENIN</b>	9
BOA SENEGAL	12
BOA NIGER	15
BOA BURKINA FASO	18
SIB CI	21
CORIS BANK BF	24



## **BOA BENIN**

## **KEY DATA ON THE 11/11/2025**

## **ABOUT THE COMPANY**

## STRATEGY

Latest share price

Number of shares

**Target Price** 

5 060

40 561 048

5.9%

0,05

1,10

6 272 FCFA

Market Capitalization 210 715 MFCFA

Variation 1st of January + 40,98%

Dividend yield

Beta 1 year

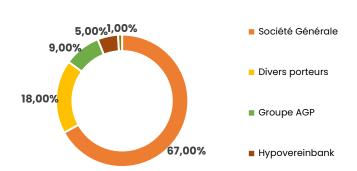
50,93

7,28 7,28

PBR

Opened to the public in January 1990, BOA BENIN is a subsidiary of the BOA group. At the end of 2017, the bank had a balance sheet total of 975 billion spread over a network of more than 48 branches.

## <u>OWNERSHIP</u>



For 2025, BOA Benin is adopting a strategy focused on territorial inclusion, responsible digital technology and community anchoring. It is looking to expand its services to rural areas through mobile agencies, local partnerships, and simple mobile solutions. It capitalizes on digital tools to reach remote populations and promote banking access, especially among women and young entrepreneurs. It also includes financial products adapted to local realities (community savings, seasonal credit). The bank also aims to support the transformation of the Beninese economy by supporting priority sectors such as agriculture, agri-food processing, cross-border trade and the circular economy, in a logic of sustainability and social inclusion.

## SHARE PRICE VS BRVM COMPOSITE INDEX



### RECOMMENDATION

The BOA Benin stock shows strong fundamentals despite a more demanding environment. In H1 2025, the bank reported stable net profit of 11.01 billion FCFA, up 1% compared with H1 2024, supported by net banking income up 6% to 24.56 billion FCFA. Operating expenses decreased slightly (-1%), enabling an improvement in gross operating income, which reached 13.23 billion FCFA (+13%).

The sharp increase in the cost of risk, to 1.67 billion FCFA, reflects the bank's prudent approach in the face of regional uncertainties, such as volatility in trade flows with Nigeria and security tensions in neighboring countries. Despite this environment, profit before tax remained stable at 11.6 billion FCFA, demonstrating the institution's operational resilience.

Based on these results and valuation estimates, the stock is currently trading at 4,895 FCFA, with a target price of 6,272 FCFA, representing 28% upside potential. **This supports a hold recommendation**, with room to capture this potential while remaining attentive to regional risks.

### **COMPARATIVE STUDY S1 2024 vs S1 2025**

In the first half of 2025, BOA Benin posted net profit of 11.01 billion FCFA, a slight increase of 1% compared with the 10.93 billion FCFA recorded in H1 2024. Net banking income reached 24.56 billion FCFA (+6%), supported by growth in operating revenues. Operating expenses fell slightly to 11.33 billion FCFA (-1%), contributing to an increase in gross operating income, which rose to 13.23 billion FCFA (+13%).

The cost of risk rose sharply to 1.67 billion FCFA, compared with 0.34 billion FCFA in H1 2024, weighing on operating profit (-87%). This increase reflects the bank's prudence in a context where the Beninese economy, although growing at around 7%, remains exposed to both external and internal risks — including volatility in trade flows with Nigeria, security tensions in neighboring countries, and currency fluctuations, all of which can affect clients' repayment capacity. Nevertheless, profit before tax remained stable at 11.6 billion FCFA, confirming the resilience of the bank's core business.

## SECTORAL AND COMPETITIVE CONTEXT

BOA Benin benefits from a strong territorial anchoring and a good level of recognition among SMEs and individuals. Its historical presence in rural areas gives it a comparative advantage over competitors more focused on large areas such as Ecobank CI, UBA or Orabank. The Beninese market is evolving rapidly, with a notable breakthrough in digital financial services and local fintechs, which requires BOA to rethink its traditional approaches. The bank must modernize its offer, streamline its customer journeys and accelerate its digital transformation, while maintaining its proximity. Its main challenge remains to expand its young, highly connected customer base, while consolidating the trust it has acquired with traditional economic players. It will also have to manage the effects of concentration in the West African banking market, which favor the emergence of a few large regional players to the detriment of medium-sized banks such as BOA.







BALANCE SHEET FOR THE PAST 5 YEARS						PERFORMANCE RATIOS						
(In millions of XOF)			ORICAL DATA			Profitability:	2021	2022	2023	2024	2025*	Average
Assets	2021	2022	2023	2024	2025*	Net interest margin/ Revenue-generating assets	4,49%	4,35%	4,21%	4,17%	4,40%	4,32%
Interbank and similar receivables	27 541	11 786	13 964	12 624	10 179		-56,26%	-57,92%	-53,36%	-53,62%	-50,29%	54,29%
Customer loans and advances	395 862	387 381	401 276	408 396	411 346	Net margin	34,12%	25,44%	45,01%	42,23%	40,32%	37,42%
Total receivables	728 662	757 127	757 735	740 687	761 881	Tax / pre-tax income	7,57%	20,62%	10,57%	-0,36%	13,85%	12,46%
Intangible fixed assets	3 469	3 375	3 242	3 145	3 040	Cost of risk/Total loans	-0,08%	-0,48%	0,09%	-0,02%	-0,12%	-0,12%
Tangible fixed assets	25 517	27 133	30 843	29 675	32 643	ROA	1,75%	1,30%	2,37%	2,09%	2,16%	1,93%
Total non-current assets	28 986	30 508	34 <b>085</b>	32 820	35 684	ROE	15,89%	11,28%	19,08%	16,74%	15,39%	15,68%
Total Assets	884 426	907 782	906 824	940 186	918 729	Balance sheet ratios	2021	2022	2023	2024	2025*	Average
Liabilities Total Debt Provisions	<b>767 409</b> 4 408	<b>783 366</b> 4075	<b>773 600</b> 3 379	<b>804 801</b> 2 696		Customer loans/Customer deposits	61%	60%	62%	56%	50%	57,65%
Subordinated loans and securities Shareholders' equity and similar resources	- 97 192	- 104 674	- 112 817	- 117 396	129 100	Total loans/(Total deposits Equity capital)	84%	85%	85%	80%	74%	81,85%
Total Liabilities	884 426	907 782	906 824	940 186	918 729	Total debt / total assets	82%	83%	84%	79%	83%	82,21%
INCOME STATEMENT FOR THE PAST 5 YEAR	S					Stock Market Parameters	2021	2022	2023	2024	2025*	Average
(In millions of XOF)		<u> </u>	ORICALDATA			Share Price on the 31/12	2 650	2 975	3 180	3 685	5 195	3 537
·	2021	2022	2023	2024	2025*	Net Dividend Per Share	411	472	531	464	290	416
Net interest margin	32 691	32 919	31 875	30 890	33 502	Dividend Yield	15,5%	15,9%	16,7%	12,6%	5,6%	15,7%
Net interest margin (% NBI)	72,23%	70,93%	67%	66%	68%	PBR	1,11	1,15	1,36	1,49	1,63	1,10
Net commissions	8 939	9 707	10 912	10 310	10 823	PER	6,96	10,22	7,12	8,90	10,61	7,28
Net interest margin (% NBI)	19,8%	20,9%	23%	22%	24%	VALUATION						
Net banking income	45 259	46 413	47 832	46 527	49 278							
Overheads	-25 464	-26 884	-25 525	-24 947	-24 783	Valuation Methods		Estimated vo	alue	Weighting	Weighte	d value
Gross operating income	19 795	19 529	22 307	21 580	24 783			0.150		250	0.15	-0
Cost of risk	- 611	- 3 668	706	-124	-937	DDM		6 150		35%	2 15	02
Operating income	19 184	15 861	23 013	21 456	23 559	Gordon & Shapiro		6 114		35%	2 14	10
Net gains/losses on fixed assets	- 2 478	- 986	1 061	463	-495							
Profit before tax	16 706	14 875	24 074	21 919	23 064	PBR		6 599		30%	194	10
Income tax	- 1 265	- 3068	- 2 545	- 2 271	- 3 195						0.0	70
Net Income	15 441	11 807	21 528	19 648	19 869	Target Price (XOF)					6 27	12

HOLDING

BRIDGE SECURITIES



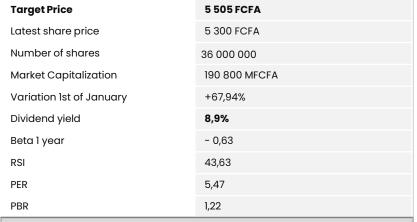
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SIB CI	21
CORIS BANK BF	24



## **KEY DATA ON THE 11/11/2025**

## ABOUT THE COMPANY

Opened to the public in 2001, BOA SENEGAL currently holds a capital of XOF 24 billion. As of 31/12/2017, it has a balance sheet total of more than XOF 463 billion spread over a network of 60 branches.



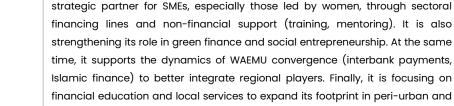


DIVFRS

**ACTIONNAIRES** 

U. A. SEN VIE

PRIVES (BOURSE)



**STRATEGY** 

**RECOMMENDATION** 

rural areas.

## SHARE PRICE VS BRVM COMPOSITE INDEX



SECTORAL AND COMPETITIVE CONTEXT

## COMPARATIVE STUDY S1 2024 vs S1 2025

In the first half of 2025, BOA Senegal recorded a net profit of 11.62 billion CFA francs, up 13% compared to the 10.31 billion CFA francs in H1 2024. Net Banking Income increased by 7% to reach 25.37 billion CFA francs, supported by growth in operating income and effective management of the interest margin. Customer loans decreased by 5% to 372.6 billion CFA francs, reflecting a slowdown in national economic activity and the sluggishness of the entrepreneurial sector. Conversely, customer deposits rose by 9% to 644.5 billion CFA francs, indicating strong deposit collection dynamics despite weak credit demand. Pre-tax profit amounted to 13.18 billion CFA francs (+13%), showing that the bank managed to maintain its profitability despite a difficult economic environment. This performance highlights BOA Senegal's operational resilience, combining cost control and strong deposit collection to offset the contraction in its loan portfolio.

In a highly competitive Senegalese banking sector, BOA Senegal is positioned as a local bank, mainly oriented towards SMEs and individuals. It is facing the dominance of solid groups such as Société Générale, CBAO (Attijariwafa), Ecobank and UBA, which invest massively in digital channels. BOA stands out for its proximity strategy and its extensive physical network.

Its main challenge is therefore to strengthen its digital value proposition while preserving its relational DNA. The rise of fintechs in Senegal (Wave, Orange Money) also represents a strategic challenge: it forces the bank to diversify its offerings, simplify the customer experience and develop new partnerships.

13% to 11.62 billion FCFA, supported by net banking income of 25.37 billion FCFA (+7%). This improvement stems from effective cost control and strong deposit growth, although customer loans declined by 5%, reflecting the slowdown in the national economy and weak business activity. Resources continued to grow by 9%, reaching 644.5 billion FCFA, ensuring a solid funding base. In this context, the stock remains attractive but with limited upside. With a current share price of 5,300 FCFA and a target price of 5,505 FCFA, the implied potential gain is a modest 4%. We therefore recommend holding the stock, allowing investors to maintain their position while capturing the limited valuation upside, while remaining attentive to developments in the Senegalese economy.

The BOA Senegal stock delivered solid performance in H1 2025, with net profit up

BOA Senegal's 2025 strategy is based on three pillars: digital innovation,

regional integration and support for the private sector. It strengthens its digital

infrastructure with intuitive mobile solutions, omnichannel customer services,

and predictive analytics tools to anticipate needs. BOA Senegal aims to be a

## **BALANCE SHEET FOR THE PAST 5 YEARS**

	HISTO	ORICAL DATA				
2021	2022	2023	2024	2025*		
33 448	27 188	27 529	35 262	36 511		
321 621	358 939	394 012	402 460	434 011		
527 830	591 729	654 917	673 695	732 948		
1 223	1389	1 334	889	819		
23 657	25 722	25 549	24 288	24 541		
24 880	27 111	26 883	25 177	25 359		
626 289	696 306	758 048	783 173	844 161		
554 716	610 649	657 939	677 064	734 238		
2581	2 703	2 993	159	117		
5248	5 248	5 248	5 248	5 428		
53 327	64 615	76 637	88 621	102 105		
626 289	696 306	758 148	783 173	844 161		
ls .						
	HISTORICAL DATA					
2021	2022	2023	2024	2025*		
23 134	25 405	28 577	29 670	31 679 <sup>1</sup>		
64,75%	62,72%	62,91%	60%	60%		
11 332	14 123	16 110	18 811	19 552		
31,7%	34,9%	35,5%	37,9%	60%		
35 727	40 503	45 426	49 666	55 030		
-13 481	-13 817	-23 452	-22 564	-24 092 -		
17 550	21 800	21 974	27 102	28 938 -		
6 617	6 081	-4 070	-4 429	-3 422 <sup>[</sup>		
10 833	15 719		22 673	25 515		
143	1	1023	215	394		
	15 700		00.000	05.010		
				<b>25 910</b>		
-5	-139	-1 905	-2 904	-2 948		
	33 448 321 621 527 830 1 223 23 657 24 880 626 289 554 716 2581 5248 53 327 626 289  S 2021 23 134 64,75% 11 332 31,7% 35 727 -13 481 17 550 6 617 10 833	33 448 27 188 321 621 358 939 527 830 591 729 1 223 1 389 23 657 25 722 24 880 27 111 626 289 696 306 554 716 610 649 2581 2 703 5248 5 248 53 327 64 615 626 289 696 306  S  HIST  2021 2022 23 134 25 405 64,75% 62,72% 11 332 14 123 31,7% 34,9% 35 727 40 503 -13 481 -13 817 17 550 21 800 6 617 6 081 10 833 15 719 143 1	33 448 27 188 27 529 321 621 358 939 394 012 527 830 591 729 654 917 1 223 1 389 1 334 23 657 25 722 25 549 24 880 27 111 26 883 626 289 696 306 758 048  554 716 610 649 657 939 2581 2 703 2 993 5248 5 248 5 248 53 327 64 615 76 637 626 289 696 306 758 148  S  HISTORICAL DATA  2021 2022 2023 23 134 25 405 28 577 64,75% 62,72% 62,91% 11 332 14 123 16 110 31,7% 34,9% 35,5% 35 727 40 503 45 426  -13 481 -13 817 -23 452 17 550 21 800 21 974 6 617 6 081 -4 070 10 833 15 719 17 904  143 1 1 023	33 448 27 188 27 529 35 262 321 621 358 939 394 012 402 460 527 830 591 729 654 917 673 695 1 223 1 389 1 334 889 23 657 25 722 25 549 24 288 24 880 27 111 26 883 25 177 626 289 696 306 758 048 783 173  554 716 610 649 657 939 677 064 2581 2 703 2 993 159 5248 5 248 5 248 5 248 5 248 53 327 64 615 76 637 88 621 626 289 696 306 758 148 783 173  SS  HISTORICAL DATA  2021 2022 2023 2024 23 134 25 405 28 577 29 670 64,75% 62,72% 62,91% 60% 11 332 14 123 16 110 18 811 31,7% 34,9% 35,5% 37,9% 35 727 40 503 45 426 49 666 -13 481 -13 817 -23 452 -22 564 17 550 21 800 21 974 27 102 6 617 6 081 -4 070 -4 429 10 833 15 719 17 904 22 673 143 1 1023 215		

15 581

17 022

19 984

11 070

## **PERFORMANCE RATIOS**

	Profitability:	2021	2022	2023	2024	2025*	Average
25*	Net interest margin/ Revenue-generating assets	4,38%	4,29%	4,36%	4,40%	4,32%	4,35%
511	Cost/income ratio	-50,88%	-34,11%	-51,63%	-45,43%	-45,43%	-47,91%
011	Net margin	30,99%	38,47%	37,47%	40,24%	43,30%	38,09%
48	Tax / pre-tax income	0,05%	0,88%	10,06%	12,69%	11,38%	7,01%
319	Cost of risk/Total loans	1,25%	1,03%	-0,62%	-0,66%	-0,47%	0,81%
541	ROA	1,77%	2,24%	2,25%	2,55%	3,01%	2,30%
59	ROE	20,76%	24,11%	22,21%	22,55%	24,24%	22,42%
161	Balance she <mark>et rati</mark> os	2021	2022	2023	2024	2025*	Average
	Customer loans/Customer deposits	72%	66%	69%	69%	67%	68,50%
38 117	Total loans/(Total deposits Equity capital)	87%	88%	89%	88%	88%	87,84%
28 05	Total debt / total assets	84%	85%	86%	86%	87%	85,70%
161	Stock Market Parameters	2021	2022	2023	2024	2025*	Average
	Share Price on the 31/12	1 567	1 633	2 133	3 150	5 290	2 755
	Net Dividend Per Share	161	187,5	300	217	218	217
<b>25*</b> 679	Dividend Yield	10,3%	11,5%	14,1%	9,5%	8,9%	11,5%
0%	PBR	1,06	0,91	1,00	1,28	1,87	1,22
552 0%	PÈR	5,10	3,77	4,51	5,67	8,29	5,47
30	WALLES TO SERVICE OF THE SERVICE OF						

## **VALUATION**

-24 092 <b>28 938</b>	Valuation Methods	Estimated value	Weighting	Weighted value
-3 422		5 223	25%	1 306
25 515		4 388	25%	1 097
394	Gordon & Shapiro	4 300	25%	1097
25 910	PBR	6 203	50%	3 102
-2 948	Taract Brice (VOF)			5 505
22 962	Target Price (XOF)			5 505

HOLDING



Net Income



BOA CI	3
BOA MALI	6
BOA BENIN	9
BOA SENEGAL	12
BOA NIGER	15
BOA BURKINA FASO	18
SIB CI	21
CORIS BANK BF	24



## **KEY DATA ON THE 11/11/2025**

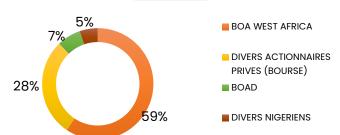
#### **ABOUT THE COMPANY**

#### STRATEGY

**Target Price** 2 549 FCFA Latest share price 2 545 FCFA Number of shares 20 800 000 Market Capitalization 52 208 MFCFA Variation 1st of January -2,52% Dividend yield 4,6% Beta 1 year 0,99 45,66 PER 16,99 1.11

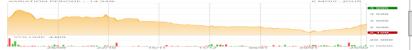
Opened to the public on 25 April 1994 in the form of a public limited company with a board of directors, BOA NIGER holds a capital of XOF 10 billion. It has a balance sheet total of 295 billion and a total deposit of 157 billion for 28 agencies.





BOA Niger is orienting its 2025 strategy towards regional integration, progressive digitalization, and rural anchoring. It is preparing a transition to interconnected systems with Mali and Burkina Faso as part of the economic ambitions of the Alliance of Sahel States (AES). This includes the development of cross-border payment solutions, the adaptation of its systems to sovereign digital, and the promotion of mobile banking. It supports agricultural and energy development through local public-private partnerships. Internally, it invests in training, governance and automation. BOA Niger also aligns with sustainability objectives with a focus on social impact services, inclusive finance, and participation in the development of an integrated and resilient economy.

#### **SHARE PRICE VS BRVM COMPOSITE INDEX**



## SECTORAL AND COMPETITIVE CONTEXT

## COMPARATIVE STUDY Q3 2024 vs Q3 2025

In the third quarter of 2025, BOA Niger recorded a net profit of 2.84 billion CFA francs, a sharp decline of 33% compared to the 4.24 billion CFA francs reported in Q3 2024. Net Banking Income decreased slightly to 15.63 billion CFA francs (-2%). Operating profit stood at 5.99 billion CFA francs (-2%), but the significant increase in the cost of risk to 2.64 billion CFA francs (+70%) severely affected operational profitability. Pre-tax profit fell to 3.38 billion CFA francs (-26%), reflecting persistent macroeconomic and financial pressures. The country continues to struggle to recover from sanctions imposed by regional institutions, and relations with certain Western partners remain strained. This situation has delayed economic recovery in Q3 2025 and disrupted the normal functioning of the banking sector, directly contributing to the rise in the cost of risk and the substantial contraction in the bank's net profit.

BOA Niger operates in a sparsely populated banking market, with moderate competition in volume but growing in diversity. As a major player in the country, it benefits from its national scope and its structuring role in the Nigerien banking ecosystem. However, its positioning remains marked by traditional banking services, in a context of low banking penetration rates and economic fragility. Competition comes from banks such as BAGRI or BIA, local microfinance, but also from some fintechs initiating mobile services. BOA Niger must reconcile security, ease of use and accessibility by strengthening its digitalization, despite a still limited technological context. The main challenges include retaining a young clientele, managing risk in an unstable socio-political environment and adapting offers to the rural profile of the population.

### **RECOMMENDATION**

The BOA Niger stock is operating in a challenging macroeconomic and geopolitical environment, which is directly affecting its results. In Q3 2025, the bank reported net profit down sharply by 33% to 2.84 billion CFA francs, due to a significant increase in the cost of risk (+70%) and a slight contraction in net banking income (-2%). This situation reflects the country's economic difficulties, including sanctions from regional institutions and ongoing tensions with certain regional and international partners, which are delaying economic recovery and disrupting the normal functioning of the banking sector.

Given this context, the current share price of 2,720 CFA francs shows potential

downside toward the target price of 2,549 CFA francs, implying a negative revaluation risk of 6%. **We therefore recommend selling the stock** to secure positions and limit exposure to country risk, which weighs on the bank's profitability.



BALANCE SHEET FOR THE PAST	5 YEARS					PERFORMANCE RATIOS						
(In millions of XOF)	2021	HIST 2022	ORICAL DATA 2023	2024	2025*	Profitability:	2021	2022	2023	2024	2025*	Average
Assets	2021	2022	2023	2024	2025	Net interest margin/ Revenue-generating assets	5%	5%	5%	5%	6%	5%
Interbank and similar	10 700	0.700	10.000	0.007	<b>5</b> 000		47.700/	201	40.070	01 410/	01700/	4.40
receivables	10 790	9 729	13 063	6 037	5 968	Cost/income ratio	-47,72%	-0%	-49,37%	-61,41%	-61,79%	-44%
Customer loans and advances	206 852	192 785	183 064	162 488	180 039	Net margin	38%	41%	37%	23%	14,6%	31%
Total receivables	73 025	99 480	115 496	317 529	318 419	Tax / pre-tax income	-14%	-14,79%	12,95%	-10,20%	-10,20%	-12%
Intangible fixed assets	928	1 018	929	646	639	Cost of risk/Total loans	-0,64%	-0,25%	-0,67%	-0,94%	-1,62%	-1%
Tangible fixed assets	11 180	14 652	15 512	11 660	11 527	ROA	2,6%	3%	2,88%	1,55%	0,96%	2%
Total non-current assets	12108	15 670	16 442	12 306	16 442		22,56%	42%	22,06%	11,87%	6,54%	21%
Total Assets	356 378	357 509	349 869	322 404	318 722		2021	2022	2023	2024	2025*	Average
Liabilities	000.101	20422	207.070	071 0 4 4	071.000		94%	9%	78%	89%	99%	90%
Total Debt Provisions	<b>288 121</b> 16 404	<b>304 801</b> 18 546	<b>295 913</b> <b>20 9</b> 69	<b>271 644</b> N.D	30 <b>083</b>	Customer loans/Customer deposits						
Subordinated loans and		.0 0 .0		2		Total loans/(Total deposits Equity capital)	96%	97%	93%	92%	95%	95%
securities Shareholders' equity and	-	-		-	-	Total debt / total assets	89%	89%	91%	89%	89%	89%
similar resources	42 062	24 172	45 669	42 156	46 983	Stock Market Parameters	2021	2022	2023	2024	2025*	Average
<u>Total Liabilities</u>	356 378	357 509	349 869	322 404	318 722	Share Price on the 31/12	3 188	3 616	3 369	2 575	2 510	3 052
INCOME STATEMENT FOR THE F	PAST 5 YEARS					Net Dividend Per Share	343	355	381	210	115	28
, ,		HIST	ORICAL DATA			Dividend Yield	10,8%	9,8%	11,3%	8,1%	4,6%	9%
(In millions of XOF)	2021	2022	2023	2024	2025*	PBR	1,58	3,11	1,53	1,27	1,11	1,72
Net interest margin	16 368	17 182	17 126	13 967	14 495	PFR	6,99	7,42	6,95	10,71	16,99	9,8
Net interest margin (% NBI)	65%	70%	63%	65%	69%		-,	.,	-,	,		-/-
Net commissions	4864	4883	6 396	7 079	4 848							
Net interest margin (% NBI)	19%	20%	24%	33%	36%							
Net banking income	24 995	24 624	21 380		20 630	Valuation Methods	Estimated v	/alue	Weighting	,	Weighted v	alue
Overheads	11 927	-12 000	-13 318	-13 130	-12 966		1.570		2004		47.4	
Gross operating income	13 068	12 623	13 658	8 250	8 019	DDM	1 579		30%		474	
Cost of risk	-2 035	- 779	-2 135	-2 716	- 3 317							
Operating income	11 037	11 643	11 523	5 534	3 402	Gordon & Shapiro	1 632		30%		490	
Net gains/losses on fixed	0.4	40	F0	00	0.0							
assets Profit before tax	-34 <b>10 992</b>	49 11 <b>892</b>	53 11 <b>576</b>	36 <b>5 570</b>	2 8 6 9	PBR	3 851		40%		1540	
Income tax	- 1502	- 1 758	-1499	- 568	- 349							
Net Income	9 490	10 134	10 077	5 002	3 073	Target Price (XOF)					2 549	
	3 .33				20,0							
											SELL	

<sup>\* 2025</sup> results have been estimated





BOA CI	3
BOA MALI	6
BOA BENIN	9
BOA SENEGAL	12
BOA NIGER	15
BOA BURKINA FASO	18
SIB CI	21
CORIS BANK BF	24



## **KEY DATA ON THE 11/11/2025**

### **Target Price** 3146 FCFA Latest share price 3 545 FCFA Number of shares 44 000 000 Market Capitalization 153 560 MFCFA Variation 1st of January + 14,99% Dividend yield 7,4% Beta 1 year 0,62 26,23

## SHARE PRICE VS BRVM COMPOSITE INDEX



5.64

1.22

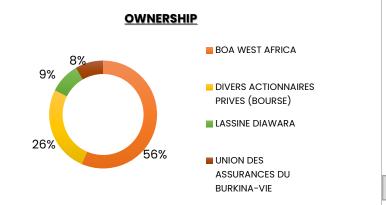
## COMPARATIVE STUDY Q3 2024 vs Q3 2025

In the third guarter of 2025, BOA Burkina Faso reported net banking income of 43.28 billion CFA francs, a slight increase of 0.85% compared to 42.91 billion CFA francs in Q3 2024, supported by a 5% rise in the net interest margin. However, pre-tax profit fell to 15.23 billion CFA francs (-28.5%), impacted by higher cost of risk and operating expenses. This trend is reflected in net profit, which stood at 13.45 billion CFA francs, down 27.7% year-on-year.

Despite stable net banking income, the significant decline in net profit highlights pressure on profitability, primarily linked to the national and regional economic environment. The bank is operating in a context of moderate economic activity and constraints on the loan portfolio, requiring prudent risk management and close monitoring of operating margins.

### ABOUT THE COMPANY

Created in 1998, BOA Burkina Faso is a subsidiary of the BOA Group with 44 agencies, including 23 in the provinces and a business center in the capital Ouagadougou. BOA BF is one of the 4 main players in the Burkina Faso banking sector.



#### SECTORAL AND COMPETITIVE CONTEXT

BOA Burkina is a major player in the Burkinabe banking landscape. Its positioning is focused on territorial proximity and financial inclusion, particularly in rural areas. It benefits from the BOA Group's anchoring, which strengthens its capacity to mobilize regional resources. However, it is facing increasingly aggressive competition in the digital sector, particularly from Coris Bank, which has successfully modernised its services. Local fintechs are also emerging as fast and flexible alternatives. The main challenge for BOA Burkina is to accelerate the digital transformation of its offerings, while maintaining a strong link with its traditional customer base. It also has to deal with security instability and the economic slowdown, which are impacting the distribution of credit. The development of simple mobile services, the strengthening of cybersecurity and the conquest of young people will be key levers of differentiation.

## **STRATEGY**

BOA Burkina's 2025 strategy is based on three major axes: transformation, community inclusion, and sub-regional cooperation. It is accelerating the digitalization of its services via mobile banking, accessible platforms with weak connections. It extends its territorial network through mobile devices and field agents. BOA Burkina is positioning itself as a key player in rural financing and agriculture, with targeted products for cooperatives and rural women. At the same time, it anticipates the emergence of an integrated Sahel economic area (with Mali and Niger) and develops systems adapted to cross-border payments. It is also strengthening its CSR policy by supporting financial education, renewable energy, and local entrepreneurship in a logic of inclusive growth.

#### RECOMMENDATION

The BOA Burkina Faso stock is facing a challenging environment that is weighing on its profitability. In Q3 2025, despite stable net banking income of 43.28 billion CFA francs (+0.85%), net profit stood at 13.45 billion CFA francs, down 27.7% compared to Q3 2024. This decline adds to the 22% drop recorded in 2024, reflecting pressures on the loan portfolio and a still fragile national and regional economic environment.

In this context, the current share price of 3,450 CFA francs shows potential downside toward 3,146 CFA francs, implying a negative revaluation risk of 9%. A sell recommendation is therefore advised, pending clear signs of economic recovery and stabilization in the banking sector, in order to secure investors' positions and limit exposure to macroeconomic and financial risks that continue to affect the bank's performance





## BOA BURKINA FASO

BALANCE SHEET FOR THE PAST 5 YEARS						PERFORMANCE RATIOS						
(In millions of XOF)			TORICALDATA			Profitability:	2021	2022	2023	2024	2025*	Average
Assets	2021	2022	2023	2024	2025*	Net interest margin/ Revenue-generating assets	4%	4%	4%	4%	0,84%	3,18%
Interbank and similar receivables	19 026	60 859	14 638	53 994	36 844	Cost/income ratio	56,3%	57%	57%	52,18%	48,44%	54,38%
Customer loans and advances	577 287	642 663	655 896	587 385	631 142	Net margin	42%	45%	48%	39%	37%	42,1%
Total receivables	846 739	1 023 237	954 766	938 972	963 594	Tax / pre-tax income	13%	13%	15%	13%	9,19%	12,64%
Intangible fixed assets	48	198	120	108	156	Cost of risk/Total loans	-0,53%	-0,33%	-0,03%	-0,46%	-0,10%	-0,29%
Tangible fixed assets	11 307	10 652	10 448	10 221	10 002		2%	2,2%	2,6%	2%	1,9%	2%
Total non-current assets	11 355	10 850	10 567	10 329	10 173	ROE	22%	23%	23,2%	21%	17%	21,25%
Total Assets	1 073 229	1163 300	1098276	1078 996	1 129 93	Balance sheet ratios	2021	2022	2023	2024	2025*	Average
Liabilities						Customer loans/Customer deposits	71%	73%	85%	72%	73%	75%
Total Debt	956 531	1 030 855	941 240	921 920	966 122	Total loans/(Total deposits Equity capital)	80%	90%	90%	91%	88%	88%
Provisions	2 741	6 516	4 786	6 370	13 55		79%	88%	87%	87%	85%	85%
Subordinated loans and securities	-	-	-	-	-	Total debt / total assets						
Shareholders' equity and similar resources	96 376	110 589	125 144	107 271	126 27	Stock Market Parameters	2021	2022	2023	2024	2025*	Average
Total Liabilities	1 073 229	1163 300	1098276	1078 996	1 129 93	Share Price on the 31/12	1 875	3 100	2 600	3 490	3 490	3 135
INCOME STATEMENT FOR THE PAST 5 YEARS	S					Net Dividend Per Share	448	577	704	428	255	482
( , , , , , , , , , , , , , , , , , , ,	HISTOPICAL DATA			Birth de la	14.50/	00.00/	00.00/	1.4.107	7.40/	15 70/		
(In millions of XOF)	2021	2022	2023	2024	2025*	Dividend Yield	14,5%	22,2%	20,2%	14,1%	7,4%	15,7%
Net interest margin	32 216	35 959	36 554	36 879	36 561	PER	6,42	4,49	5,28	5,96	7,06	5,64
Net interest margin (% NBI)	63,38%	63,48%	60%	60%	63%	DDD	1,42	1,03	1,23	1,24	1,20	1,22
Net commissions	13 470	16 111	16 791	13 299	15 495	PBR	1,42	1,03	1,23	1,24	1,20	1,22
Net interest margin (% NBI)	13 470	16 111	16 791	13 299	15 599	VALUATION						
Net banking income	26,5%	28,4%	28%	23%	27%							
Overheads	-	-	-	-	_	Valuation Methods	Estimated v	/alue	Weighting	'	Weighted vo	alue
Gross operating income	28 784	32 632	34 567	30 000	28 086	DDM	1 442		35%		505	
Cost of risk	-4 476	3 328	-332	-4 303	-4 453		1 742		5576		505	

21 008 Gordon & Shapiro

21 504 Target Price (XOF)

37

**23 679** PBR

-2 175

617

2 024

3 146



35%

30%

1763

6 745

24 308

24 388

- 3 143

21 245

80

29 304

29 263

- 3786

25 477

-41

34 234

34 304

- 5 242

29 063

70

25 697

25 743

- 3 325

22 418

46

Operating income

Profit before tax

Income tax

Net Income

Net gains/losses on fixed assets

SELL



BOA CI	3
BOA MALI	6
BOA BENIN	9
BOA SENEGAL	12
BOA NIGER	15
BOA BURKINA FASO	18
SIB CI	21
CORIS BANK BF	24



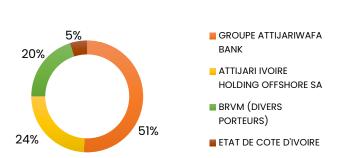
## **KEY DATA ON THE 11/11/2025**

### **Target Price 5 814 FCFA** Latest share price 5 640 FCFA Number of shares 100 000 000 Market Capitalization 390 000 MFCFA Variation 1st of January 57,52% Dividend yield 6,5% 0,78 Beta 1 year RSI 51,64 9,93

## ABOUT THE COMPANY

Created in 1962, a subsidiary of the Attijariwafa Bank group, the Ivorian Bank Company (SIB) is one of the five main banks in Côte d'Ivoire. It is established in 15 cities with a strong network of 54 agencies.

## **OWNERSHIP**



SIB is orienting its 2025 strategy towards in-depth digitalization, customer reorientation and a strengthened territorial network. The focus is on the development of mobile services and e-Banking solutions adapted to the VSE/SME sectors, particularly in agro-commerce. The optimization of the network of agencies in peri-urban areas completes this approach, via mobile agencies and local partnerships. At the same time, the bank is investing in the continuous training of staff to improve customer relations. It also deploys targeted CSR initiatives (integration of young people, responsible financing), in order to affirm its vocation as a local banking player and support for economic development.

## SHARE PRICE VS BRVM COMPOSITE INDEX



1.75

## **COMPARATIVE STUDY Q3 2024 vs Q3 2025**

In the third quarter of 2025, Société Ivoirienne de Banque (SIB) reported net profit of 43 billion CFA francs, up 11% compared to 38.6 billion CFA francs in Q3 2024. Net banking income increased to 81.4 billion CFA francs (+8%), supported by commercial momentum and enhanced value-added services, reflecting successful revenue diversification. Operating profit rose 11% to 49.1 billion CFA francs, highlighting effective cost management and improved financial fundamentals.

The loan portfolio remained stable at 1,103 billion CFA francs, indicating a maintained credit risk exposure, while customer deposits grew 10% to 1,514 billion CFA francs, strengthening the funding base and the bank's lending capacity. This performance underscores the bank's operational strength and reinforced positioning in the Ivorian market, within a context of controlled and sustainable growth.

## SECTORAL AND COMPETITIVE CONTEXT

SIB benefits from a strong institutional and corporate positioning, supported by its parent company Attijariwafa Bank. It is one of the strongest banks in Côte d'Ivoire, thanks to its governance and stability. On the competitive side, it is challenged by NSIA Banque and Societe Generale Cote d'Ivoire in the corporate segment. Its digital transformation is progressing, but it is still perceived as traditional, which limits its attractiveness to the younger generations. The main strategic challenge is to combine solidity and modernity: to offer agile banking services while maintaining management rigor. The Ivorian market is becoming more fragmented with the arrival of mobile players, which forces SIB to innovate in products, while securing its institutional portfolio. Its ability to exploit group synergies and develop financial inclusion could provide it with a sustainable competitive advantage.

## RECOMMENDATION

**STRATEGY** 

The SIB stock presents an attractive profile for long-term investors, supported by solid fundamentals and stable growth momentum. In Q3 2025, the bank reported net profit up 11% to 43 billion CFA francs, accompanied by net banking income of 81.4 billion CFA francs (+8%) and operating profit rising 11% to 49.1 billion CFA francs. Customer deposits increased 10%, strengthening the funding base, while the loan portfolio remained stable, ensuring a well-managed risk profile.

These results demonstrate SIB's ability to diversify its revenue streams and consolidate its market share in strategic segments. With a current share price of 5,500 CFA francs and a target price of 5,814 CFA francs, implying approximately 5% upside, the stock offers an opportunity for long-term investors seeking stability, yield, and moderate but reliable valuation growth. Accordingly, we recommend holding the stock.



## **BALANCE SHEET FOR THE PAST 5 YEARS**

(In millions of XOF)			HISTORICAL DATA			F
(III THIIIIONS OF XOT)	2021	2022	2023	2024	2025*	1
Assets						C
Interbank and similar	27 469	35 026	38 096	55 224	95 607	C
receivables	27 100	00 020	00 000	00 22 1		N
Customer loans and advances	889 832	964 690	1 036 960	1 101 236	1 101 236	T
Total receivables	1 208 666	1 380 839	1 436 020	1 539 129	1 656 987	6
Intangible fixed assets	2 233	1 423	555	706	584	
Tangible fixed assets	13 743	14 316	16 669	16 500	16 890	2
Total non-current assets	15 976	15 739	17 224	17 206	17 474	-
Total Assets	1 316 459	1 499 555	1605 873	1685 249	1 814 625	
Liabilities						T
Total Debt	1125 669	1286 864	1381970	1443 407	1 570 030	
Provisions	5 518	7 331	12 711	12 059	12 059	I
Subordinated loans and securities	18 044	16 034	9 022	2 010	2 412	3
Shareholders' equity and	100 700	140 200	104 400	107100	000.074	
similar resources	130 798	148 389	164 402	187 136	206 974	١
Total Liabilities	1 316 459	1 499 555	1605 873	1685 249	1 814 625	
INCOME STATEMENT FOR	THE PAST 5 YEARS					C
(In millions of XOF)		ŀ	HISTORICAL DATA			F
(III II IIIII OIIS OI XOI)	2021	2022	2023	2024	2025*	
Net interest margin	58 595	53 345	63 310	71 519	78.029	F
Net interest margin (% NBI)	76,56%	63,85%	66%	70%	71%	Ī
Net commissions	18 228	24 555	27 275	24 346	27 233	٦
Net interest margin (% NBI)	23,8%	29,4%	29%	24%	25%	١
Net banking income	76 532	83 542	95 571	102 763	110 501	
Overheads	-34 490	-35 981	-38 700	-40 129	-40 716	Г
Gross operating income	42 042	47 561	56 871	62 634	64 393	Γ
Cost of risk	-1 312	-2 276	-7 992	-5 194	-5 142	c

45 285

1079

46 364

-6 273

40 090

48 879

-208

48 671

-5 158

43 513

57 440

57 468

-7 234

50 234

28

40 730

40 728

-6 697

34 031

-2

## PERFORMANCE RATIOS

	Profitability:	2021	2022	2023	2024	2025*	Average
)25*	Net interest margin/ Revenue-generating assets	5%	4%	4%	5%	5%	5%
	Cost/income ratio	-45%	-43%	-40%	-39%	-37%	-43%
607	Net margin	44%	48%	46%	49%	51%	46%
236	Tax / pre-tax income	16%	14%	11%	13%	13%	13%
	Cost of risk/Total loans	-0,11%	-0,16%	-0,56%	-0,34%	-0,31%	-0,34%
987	ROA	3%	3%	3%	3%	3%	3%
584	RO <u>E</u>	26%	27%	26%	27%	27%	27%
890	Balance sheet ratios	2021	2022	2023	2024	2025*	Average
474	Customer loans/Customer deposits	80,9%	75,9%	80,1%	78,7%	71,4%	80,8%
625	Total loans/(Total deposits Equity capital)	96,2%	96,2%	92,9%	94,4%	93,2%	95,4%
030	Total debt / total assets	91,8%	92,1%	89,8%	91,7%	91,3%	91,5%
059	Stock Market Parameters	2021	2022	2023	2024	2025*	Average
2 412	Share Price on the 31/12	1 993	2 293	2 675	3 555	5 600	2 916
974 625	Net Dividend Per Share	202,5	247,5	247,5	330	368	263
023	Dividend Yield	10,2%	10,8%	9,3%	9,3%	6,5%	9,9%
	PBR	1,52	1,55	1,63	1,90	2,72	1,75
25* 029	PER	5,86	5,72	6,15	7,08	9,93	6,53

## **VALUATION**

64 643

64 818

-8 139

56 679

175

Valuation Methods	Estimated value	Weighting	Weighted value
DDM	5 239	25%	1 310
Gordon & Shapiro	4 483	25%	1 121
PBR	6 119	50%	3 060
Target Price (XOF)			5 814
			HOLDING

Operating income
Net gains/losses on fixed

Profit before tax

Income tax

Net Income

assets

<sup>\* 2025</sup> results have been estimated



BOA CI	3
BOA MALI	6
BOA BENIN	9
BOA SENEGAL	12
BOA NIGER	15
BOA BURKINA FASO	18
SIB CI	21
CORIS BANK BF	24
ECOBANK CI	27
NSIA BANQUE	30
SGCI	33
BICI CI	36



## CORIS BANK BURKINA FASO

## **KEY DATA ON THE 11/11/2025**

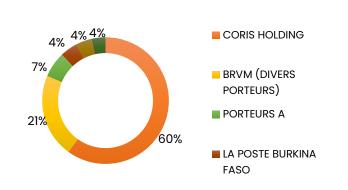
## ABOUT THE COMPANY

#### **STRATEGY**

**Target Price** 12 804 FCFA Latest share price 9 985 FCFA Number of shares 32 000 000 Market Capitalization 320 000 MFCFA Variation 1st of January +1,11% Dividend yield 10.6% -0.14Beta 1 year 55,59 6.83 **PBR** N.D

Coris Bank International is a strongly commercial bank strongly oriented towards the financing of agricultural activities, Founded in 2008, Coris Bank International is the leading Burkinabe banking group. It has 55 branches and 4 offices in 29 localities in Burking Faso.

## **OWNERSHIP**



Coris Bank BF is focusing on consolidated regional growth, customer-oriented digitalization and intra-group synergy. It is strengthening its secure e-Banking and mobile-money solutions, adapted to rural and border areas. The 2025 strategy focuses its efforts on the acquisition of digital skills, the training of agents, and products dedicated to agriculture and local VSEs. It is also capitalizing on regional synergies resulting from recent acquisitions (ex-Standard Chartered CI, SG Mauritania) to harmonize systems and offer crossborder services. Finally, it engages in public-private partnerships to promote financial inclusion, focused on the agricultural ecosystem and responsible banking models.

#### SHARE PRICE VS BRVM COMPOSITE INDEX

**COMPARATIVE STUDY Q3 2024 vs Q3 2025** 



#### SECTORAL AND COMPETITIVE CONTEXT

In the third quarter of 2025, Coris Bank Burkina Faso posted results improving compared to Q3 2024. Net banking income reached 101.32 billion CFA francs, up 9.65% from 92.41 billion CFA francs in Q3 2024, supported by higher interest and fee income. Pre-tax profit stood at 58.05 billion CFA francs (+7.77%), reflecting effective cost control and efficient operational management.

Net profit rose to 52.92 billion CFA francs (+6.25%), demonstrating strong profitability despite a changing banking environment. These results follow a strategic retreat held in early October in Ouagadougou, during which senior management outlined initiatives to consolidate current results, strengthen the bank's resilience, and reinforce its leadership in the Burkinabe market.

Coris Bank is the leader in the Burkinabe banking sector, with a strategy focused on local innovation, proximity, and agility in meeting the needs of SMEs and entrepreneurs. Its recent regional expansion (Côte d'Ivoire, Mauritania) gives it a subregional stature. Competitively, it is ahead of BOA Burkina and faces the rise of pan-African players such as UBA and Ecobank CI.

Its main challenge is to consolidate its position by continuing its technological modernization and maintaining the quality of service. In an unstable economic environment, his responsiveness is an asset.

### **RECOMMENDATION**

The CORIS BANK Burkina Faso stock delivered encouraging results in Q3 2025, with net profit growth and a notable increase in net banking income, confirming the bank's operational strength and its ability to maintain profitability. These results, combined with a clear strategy to enhance resilience and reinforce market leadership in Burkina Faso, support investor confidence.

Based on these fundamentals and valuation estimates, the current share price of 10,185 CFA francs has a target price of 12,804 CFA francs, implying approximately 6% upside, supporting a hold recommendation.

However, caution is warranted, as the country's economic and political

environment remains uncertain, with potential risks that could affect the banking sector's performance. Holding the stock allows investors to capture valuation upside while closely monitoring developments in the macroeconomic and geopolitical landscape.



## CORIS BANK BURKINA FASO

## **BALANCE SHEET FOR THE PAST 5 YEARS**

(In millions of XOF)	HISTORICAL DATA										
(IITTIIIIIOTIS OF XOF)	2021	2022	2023	2024	2025*						
Assets											
Interbank and similar	85 409	67 250	87 256	N.D.	N.D						
receivables											
Customer loans and advances	943 761	1205 830	1 214 090	1 258 929	N.D						
Total receivables	1 110 170	1 314 580	1 326 829	1 383 958	1 573 285						
Intangible fixed assets	395	380	287	N.D.	N.D						
Tangible fixed assets	41 950	50 896	57 775	N.D.	N.D						
Total non-current assets	42 345	51 276	58 062	N.D.	N.D						
Total Assets	1952977	2 289 034	2 488 600	2 682 791	2 870 586						
Liabilities											
Total Debt	1726762	2 012 127	2 174 761	N.D.	N.D						
Provisions											
Subordinated loans and securities	189 815	228 513	271 865	N.D.	N.D						
Shareholders' equity and similar resources	189 815	228 513	271 865	N.D	N.D						
Total Liabilities	1 952 977	2 289 034	2 488 600	2 682 791	2 870 586						
INCOME STATEMENT FOR THE	PAST 5 YEARS										
(In millions of XOF)			ORICALDATA								
(	2021	2022	2023	2024	2025*						

(In milliana of VOT)	HISTORICALDATA								
(In millions of XOF)	2021	2022	2023	2024	2025*				
Net interest margin	150 936	190 332	84 766	-					
Net interest margin (% NBI)	167,15%	171,31%	66%						
Net commissions	28 948	32 240	40 362	N.D	N.C				
Net interest margin (% NBI)	32,1%	29,0%	31%	N.D	N.C				
Net banking income	90 298	111 106	129 203	130 987	143 630				
Overheads -	32 458	36 124	40 050	46 967	51 416				
Gross operating income	57 840	74 982	92 836	88 227	92 214				
Cost of risk	-11 469	-14 237	-23 469	-40 472	-39 293				
Operating income	46 371	60 745	69 367	47 755	52 920				
Net gains/losses on fixed assets	5 181	1 370	6 969	1 449	1 81				
Profit before tax	51 552	62 115	69 257	49 204	54 732				
Income tax	- 5 003	- 5 637	- 5 011	- 1 267	- 4 379				

56 478

64 246

47 937

## **PERFORMANCE RATIOS**

**Profitability:** 

_							3.
5*	Net interest margin/ Revenue-generating assets	14%	14%	6%	N.D.	15%	12%
	Cost/income ratio	36%	33%	31%	35%	36%	34%
I.D	Net margin	52%	51%	50%	37%	35%	49%
LD	Tax / pre-tax income	-9,70%	-9,08%	-7,24%	-2,57%	-8%	5,78%
35	0 + - f -: -   /T - + -	-1,03%	-1,08%	-1,77%	N.D	-2,50%	%
I.D	ROA	2,38%	2,47%	2,58%	1,79%	1,75%	2%
. D	ROE	24,52%	24,72%	23,63%	N.D.	N.D	45%
	Balance sneet ratios	2021	2022	2023	2024	2025*	Average
I.D 36		76%	83%	79%	N.D.	75%	80,90%
D.	Total loans/(Total deposits Equity capital)	58%	59%	54%	N.D.	78%	60,75%
I.D	Total debt / total assets	57%	57%	53%	N.D.	55%	58,05%
ال.ا	Stock Market Parameters	2021	2022	2023	2024	2025*	Average
.D	Share Price on the 31/12	10 500	8 390	9 300	10 230	9 995	9 304
36	Net Div <mark>idend Per Share</mark>	448	525	790	916	555	617
	Dividend Yield	4,3%	6,3%	8,5%	9,0%	10,6%	7%
<b>5</b> *	PBR	1,77	1,17	1,09	N.D.	4,82	3
	PER	7,22	4,75	4,63	6,83	6,35	6

2021

2022

2023

2024

2025\*

Average

## **VALUATION**

50 353

Valuation Methods	Estimated value	Weighting	Weighted value
DDM	11 831	35%	4 176
3 Gordon & Shapiro	10 962	35%	3 837
PBR	15 972	30%	4 792
Target Price (XOF)			12 804

Net Income

46 549



HOLDING

<sup>\* 2025</sup> results have been estimated

<sup>·</sup> N.D.: data not disclosed in the financial statements



BOACI	3
BOA MALI	6
BOA BENIN	9
BOA SENEGAL	12
BOA NIGER	15
BOA BURKINA FASO	18
SIB CI	21
CORIS BANK BF	24
ECOBANK CI	<b>27</b>
	30
	33
	36



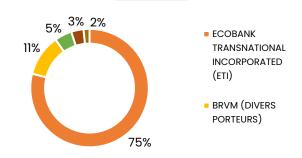
## **KEY DATA ON THE 11/11/2025**

#### **Target Price** 11 468 FCFA 15 500 FCFA Latest share price Number of shares 55 050 600 Market Capitalization 853 284 MFCFA Variation 1st of January +76,24 % 5.8% Dividend yield Beta 1 year 0.76 81,02 RSI 13

## **ABOUT THE COMPANY**

Created in 1998, Ecobank Côte d'Ivoire is one of the first subsidiaries of the ECOBANK group. Over the years, it has been able to rise among the leading banks in the Ivorian market. It has a network of 37 branches and is present in the individual, SME and institutional segments.

## **OWNERSHIP**





3,68

#### COMPARATIVE STUDY Q3 2024 vs Q3 2025

SHARE PRICE VS BRVM COMPOSITE INDEX

In Q3 2025, Ecobank Côte d'Ivoire delivered strong performance compared to Q3 2024. Net banking income reached 96.45 billion CFA francs, up 11%, mainly driven by a strong 18.5% increase in net interest margin. Pre-tax profit stood at 52.64 billion CFA francs (+17%), while net profit rose 15% to 44.44 billion CFA francs, highlighting profitability growth outpacing NBI expansion. The risk profile improved significantly, with net cost of risk falling 54.1%, representing only 0.1% of the loan portfolio, reflecting better asset quality. Customer deposits increased 33.2% to 1,648.8 billion CFA francs, supported by a 48% rise in non-interest-bearing deposits, which lowers the average funding cost and strengthens the interest margin. Net loans grew 4.7% to 938.2 billion CFA francs, bringing the loan-to-deposit ratio down to 59.1%, demonstrating strong liquidity and operational discipline.

### SECTORAL AND COMPETITIVE CONTEXT

Ecobank CI is one of the heavyweights in the Ivorian banking sector, benefiting from an extensive pan-African network and advanced digital expertise. Its positioning is clearly focused on technology, regional integration and support for intra-African flows. It competes head-on with SGCI, NSIA and BOA CI in the corporate, diaspora and digitalized individual segments. Its image of innovation is a major asset, but it has to deal with the management complexity associated with its large size. The main challenge lies in the personalization of the customer experience: by dint of automation, certain segments can feel neglected. It must also face the arrival of purely digital financial services. To remain competitive, Ecobank CI will need to rely on the fluidity of its platforms, the speed of customer support, and the ability to meet local needs while maintaining its cross-border group logic.

## **STRATEGY**

In 2025, Ecobank CI is building on forward-thinking digitalization, leveraging AI, and strengthening integrated African finance. The group is continuing its "Fintech Challenge" to detect innovative startups (including Daba Finance), while developing intelligent, analytical and mobile banking platforms. The strategic focus is on intra-African trade and the diaspora, to facilitate remittances.

In addition, Ecobank CI is stepping up its support to SMEs through packaged offers and non-financial services, in a pan-African logic. The objective: to strengthen its positioning as a digital and inclusive pan-African bank.

#### RECOMMENDATION

The Ecobank Côte d'Ivoire stock posted solid results in Q3 2025, with net profit of 44.44 billion CFA francs (+15%) and net banking income up 11%, driven by higher net interest margins and improved asset quality. Customer deposits increased 33.2% to 1,648.8 billion CFA francs, strengthening liquidity and lending capacity, while net loans grew moderately (+4.7%), maintaining a healthy loan-todeposit ratio of 59.1%.

However, our valuation estimates indicate a target price of 11,468 CFA francs, implying 25% downside from the current price of 15,500 CFA francs. Given these figures, investors are advised to exercise caution. Those who already hold the stock may maintain their position but should remain vigilant against a potential market correction that could affect the stock's short-term valuation.



## Ecobank CI

## **BALANCE SHEET FOR THE PAST 5 YEARS**

(· · · · · · · · · · · · · · · · · · ·	HISTORICAL DATA			Profi		
(In millions of XOF)	2021	2022	2023	2024	2025*	Net interest margin/ R assets
Assets						Cost/income ratio
Interbank and similar receivables	36 336	39 820	45 768	33 226	48 570	Net margin
Customer loans and advances	753 306	900 236	1 045 020	972 571	1 021 200	
Total receivables	1 347 679	1624098	1 673 601	1777 502	1848 459	Tax / pre-tax income
Intangible fixed assets	268	275	255	2 183	1 118	Cost of risk/Total loan
Tangible fixed assets	25 175	26 401	26 953	27 796	34 412	ROA
Total non-current assets	25 443	26 676	27 208	29 979	35 530	ROE
Total Assets	1 677 707	1 901 235	1953299	2 050 681	2 503 344	Balance
Liabilities						Customer loans/Cust
Total Debt	1 489 910	1 689 946	1 711 770	1777 254	2 187 <mark>281</mark>	Total loans/(Total dep
Provisions	2 919	3 276	3 207	3 249	3 351	Total debt / total asse
Subordinated loans and securities	-	-	-	-	-	Stock Mark
Shareholders' equity and similar resources	144 829	163 719	178 208	199 352	232 176	01 01/1
Total Liabilities	1 677 707	1 901 235	1953299	2 050 681	2 503 344	
INCOME STATEMENT FOR THE PAST 5 YEA	RS					Net Dividend Per Shar
(In millions of XOF)	HISTORICAL DATA					Dividend Yield
(III ITIIIIIOIIS OI XOF)	2021	2022	2023	2024	2025*	
Net interest margin	60 128	63 773	73 320	79 680	94 307	PER
Net interest margin (% NBI)	66,41%	64,32%	67%	65%	69%	VALUATION
Net commissions	16 663	23 091	33 938	34 064	33 413	VALUATION
Net interest margin (% NBI)	18,4%	23,3%	31%	28%	27%	<b>Valuation Methods</b>
Net banking income	90 545	99 155	110 189	122 316	136 188	
Overheads	-42 646	-45 005	-49 875	49 663	-60 296	DDM
Gross operating income	47 899	54 150	60 314	67 339	71 369	
Cost of risk	11 974	5 782	-5 933	-2 935	-4 523	Gordon & Shapiro
Operating income	35 925	48 368	54 381	64 404	71 369	
Net gains/losses on fixed assets	305	1173	-60	28		PBR
Profit before tax	35 620	49 541	54 321	64 432	71 875	
Income tax	- 1 316	- 4 943	- 6 250	- 6 955	- 6 228	Target Price (XOF)
1		44 = 44	40.000			

34 304

44 598

48 071

57 477

65 647

## **PERFORMANCE RATIOS**

	Profitability:	2021	2022	2023	2024	2025*	Average
	Net interest margin/ Revenue-generating assets	4,46%	3,93%	4,38%	4,48%	5,10%	4,47%
	Cost/income ratio	47,10%	45,39%	45,26%	44,95%	46,43%	45,39%
70	Net margin	37,89%	44,98%	43,63%	46,99%	48,2%	44,34%
.00 . <b>59</b>	Tax / pre-tax income	3,69%	9,98%	11,51%	10,79%	8,66%	8,93%
	Cost of risk/Total loans	-0,89%	-0,36%	-0,35%	-0,17%	-0,24%	-0,40%
	ROA	2,04%	2,35%	2,46%	2,80%	2,62%	2,46%
	ROE	23,69%	27,24%	26,97%	28,83%	28,27%	27%
44	Balance sheet ratios	2021	2022	2023	2024	2025*	Average
	Customer loans/Customer deposits	69%	71%	72%	69%	54%	67%
281	Total loans/(Total deposits Equity capital)	82%	88%	89%	90%	76%	85%
	Total debt / total assets	80%	85%	86%	87%	74%	82,4%
176	Stock Market Parameters	2021	2022	2023	2024	2025*	Average
	Share Price on the 31/12	4 785	4 945	6 800	8 795	15 500	8 165
	Net Dividend Per Share	420	549	550	724	895	628
	Dividend Yield	8,8%	11,1%	8,1%	8,2%	5,8%	8%
25*	PBR	1,82	1,66	2,10	2,43	3,68	2,34
307	PER	7,68	6,10	7,79	8,42	13	8,6
9%							

## **VALUATION**

Valuation Methods	Estimated value	Weighting	Weighted value
6 DDM	11 998	50%	5 999
9 3 Gordon & Shapiro	10 938	25%	2 735
9 6 PBR	10 936	25%	2 734
5	·		

HOLDING

11 468



Net Income



BOACI	3
BOA MALI	6
BOA BENIN	9
BOA SENEGAL	12
BOA NIGER	15
BOA BURKINA FASO	18
SIB CI	21
CORIS BANK BF	24
NSIA BANQUE	30



## NSIA BANQUE CI

## **KEY DATA ON THE 11/11/2025**

**Target Price** 

Latest share price

Number of shares

Market Capitalization

Variation 1st of January

## 14 846 FCFA 11 800 FCFA 24 734 572 291 868 MFCFA +66,43%

4.7%

0,69

62,2

7,24

1.16

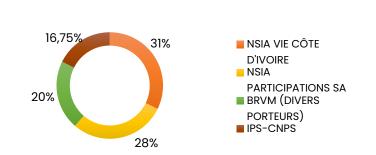




## **ABOUT THE COMPANY**

NSIA Bank is a banking institution present in Côte d'Ivoire and other African countries, offering various services such as bank accounts, loans, savings, investments and insurance.





## **STRATEGY**

NSIA CI's "Altitude 22-26" strategy aims to be the innovative bank of reference for all through five strategic axes:

- Expansion of the customer portfolio
- Strengthened digital governance (cybersecurity, compliance),
- Development of "Green Financing"
- Customer experience optimized by multi-channel digital tools
- Human development and culture of innovation.

NSIA also emphasizes financial inclusion (SMEs, women, youth), sustainable development and group synergy via bancassurance.

## SHARE PRICE VS BRVM COMPOSITE INDEX



#### SECTORAL AND COMPETITIVE CONTEXT

In Q3 2025, NSIA Banque Côte d'Ivoire posted markedly improved performance compared to Q3 2024, reflecting strong commercial momentum and effective management of profitability levers. Net banking income (NBI) reached 77.37 billion CFA francs, up 7% year-on-year, driven by a 21% increase in interest margin, supported by dynamic lending activity. Revenue diversification from fees and securities operations also contributed to this growth. Net customer loans rose to 1,774.5 billion CFA francs (+24%), reflecting strong financing activity for both businesses and individuals. At the same time, customer deposits reached 1,969.5 billion CFA francs (+29%), strengthening the funding base and demonstrating client confidence. Pre-tax profit stood at 27.67 billion CFA francs (+6%), while net profit reached 25.04 billion CFA francs (+6%), confirming the bank's profitability. Total assets increased 27% to 2,827.3 billion CFA francs, highlighting overall asset growth and the institution's financial strength.

NSIA Banque CI has quickly established itself as an innovative and hybrid player between traditional banking and fintech. With its positioning focused on bancassurance, young individuals, SMEs, and digital services, it is now a serious competitor for leaders such as SGCI, Ecobank CI or SIB.

It stands out for its responsiveness, the modernity of its customer interfaces, and its inclusive strategy (young people, women, SMEs). However, its rapid growth poses risks of dilution of quality or brand identity. It will also have to face competitive pressure on digital, particularly with the rise of 100% mobile offers.

One of its key challenges is to maintain a smooth customer experience while strengthening its internal governance to absorb its growth.

### **RECOMMENDATION**

The NSIA Banque Côte d'Ivoire stock demonstrates solid fundamentals and sustained growth momentum. In Q3 2025, the bank reported net profit up 6% to 25.04 billion CFA francs, alongside net banking income of 77.37 billion CFA francs (+7%), driven by higher interest margins and diversified income from fees and securities operations. Net customer loans and deposits increased 24% and 29% respectively, strengthening the funding base and reflecting strong client confidence. Total assets stood at 2,827.3 billion CFA francs (+27%), confirming the bank's financial strength and capacity to support future growth. Based on these results and our valuation estimates, the current share price of 11,300 CFA francs presents significant upside, with a target price of 14,846 CFA francs, implying a potential 31% gain. We therefore recommend buying NSIA BANQUE CI to benefit from the expected appreciation over the medium to long term.



## NSIA BANQUE CI

## **BALANCE SHEET FOR THE PAST 5 YEARS**

(1- m; Wiene of VOS)	HISTORICAL DATA				
(In millions of XOF)	2021	2022	2023	2024	<b>2025*</b>
Assets					C
Interbank and similar receivables	40 113	57 674	72 526	142 516	231 253
Customer loans and advances	1 032 456	1 141 361	1307350	1 536 122	1 781 902 N
Total receivables	1 459 442	1 627 976	1 790 127	2 155 996	2 587 588 <sup>T</sup>
Intangible fixed assets	6 024	8 792	10 866	6 224	6 310 C
Tangible fixed assets	68 292	75 336	80 403	107 287	129 120 R
Total non-current assets	47 314	84 128	91 269	113 511	113 431
Total Assets	1644547	1885056	2 037 064	2 514 388	2 989 312
Liabilities					
Total Debt	1 470 776	1 672 395	1783 434	2 216 403	2 600 047
Provisions	9 082	5 542	5 377	4 294	3 851
Subordinated loans and securities	-	_	19 606	18 740	14 778
Shareholders' equity and similar resources	132 524	164 905	<b>189 7</b> 19	215 330	<b>252 455</b> T
Total Liabilities	1644547	1885056	2 037 064	2 514 388	2 989 312
<b>INCOME STATEMENT FOR THE PAST 5 YEAR</b>	S				

(In millions of XOF)		HISTORICAL DATA					
(in millions of XOF)	2021	2022	2023	2024	2025*		
Net interest margin	54 595	54 977	59 404	53 895	67.541		
Net interest margin (% NBI)	71%	69%	65%	55%	65%		
Net commissions	15 060	17 822	21 310	24 128	22 224		
Net interest margin (% NBI)	20%	22%	23%	25%	21%		
Net banking income	76 622	80 105	91 002	97 819	104 279		
Overheads	-41 417	-43 467	-53 080	-58 419	-64 731		
Gross operating income	29 199	29 506	37 922	39 400	39 549		
Cost of risk	- 6 048	- 4 152	-3 376	537	-158 l		
Operating income	23 151	25 354	34 546	39 937	39 390		
Net gains/losses on fixed assets	3 024	9 186	1766	282	3 614		
Profit before tax	26 175	34 540	36 312	40 219	43 004		
Income tax	- 2462	- 2 158	-1 499	-2 107	-2 690		
Net Income	23 713	32 382	34 813	38 112	40 314		

## **PERFORMANCE RATIOS**

	Profitability:,	2021	2022	2023	2024	2025*	Average
<b>)</b> *	Net interest margin/ Revenue-generating assets	3,7%	3,3%	3,3%	2,5%	2,6%	3,1%
53	Cost/income ratio	-54,05%	-54,26%	-58,3%	-60%	-62%	-57,69%
)2	Net margin	31%	40,4%	38%	39%	39%	37,45%
8	Tax / pre-tax income	-9,4%	-6,2%	-4,1%	-5,2%	-6,2%	6%
10	Cost of risk/Total loans	-0,41%	-0,26%	-0,19%	0,02%	-0,01%	-0,1%
20	ROA	1,4%	1,72%	1,71%	1,5%	1,3%	1,55%
31 12	ROE	18%	20%	18%	18%	16%	18%
2	Balance sheet ra <mark>tios</mark>	2021	2022	2023	2024	2025*	Average
17	Customer loans/Customer deposits	91%	94%	92%	90%	89%	91,3%
5 <b>(</b> 78	Total loans/(Total deposits Equity capital)	307%	264%	91%	89%	91%	168,3%
	Tota <mark>l de</mark> bt / total assets	89%	86%	88%	86%	87%	87%
12	Stock Market Parameters	2021	2022	2023	2024	2025*	Average
	Share Price on the 31/12	6 185	5 975	6 000	7 090	11 800	7 175
;*	Net Dividend Per Share	0	363,86	455	558	550	387
41	Dividend Yield	8,4%	6,7%	6,7%	6,4%	4,7%	6%
%	PBR	1,15	0,90	0,78	0,81	1,16	1,03
24	PER	6,45	4,56	4,26	4,60	7,24	7,95
0/							

## **VALUATION**

Valuation Methods	Estimated value	Weighting	Weighted value
DDM	6 946	30%	2 084
Gordon & Shapiro	7 255	30%	2 176
PBR	26 465	40%	10 586
Target Price (XOF)			14 846

BUY

**BRIDGE** SECURITIES



BOA CI	3
BOA MALI	6
BOA BENIN	9
BOA SENEGAL	12
BOA NIGER	15
BOA BURKINA FASO	18
SIB CI	21
CORIS BANK BF	24
SGCI	33



## SOCIETE GENERALE COTE <u>D'IVOIRE</u>

## **KEY DATA ON THE 11/11/2025**

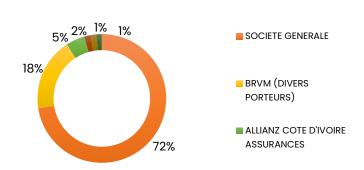
#### **ABOUT THE COMPANY**

#### STRATEGY

Target Price27 893 FCFALatest share price26 900 FCFANumber of shares31 111 110Market Capitalization837 044 MFCFAVariation 1st of January+28,12 %Dividend yield7%Beta 1 year0,67

Present for more than 50 years in the country, the Société Générale des Banques de Côte d'Ivoire has long held a dominant position in Côte d'Ivoire and plays a leading role in the Ivorian economy.

## **OWNERSHIP**



Enhanced digitalization (simplification of operations, customer autonomy)
Optimization of customer relations through training and presence,
Extension of the network to peri-urban and rural areas,
Targeted financing of key sectors: cocoa, energy, extraction, with an active CSR

For 2025, Societe Generale Côte d'Ivoire is focusing on four strategic areas:

component (jobs, training, entrepreneurship).

The bank is positioning itself as a trusted partner, with a strong impact on the local economy, in line with its ambition as a "committed player".

## SHARE PRICE VS BRVM COMPOSITE INDEX

**COMPARATIVE STUDY Q3 2024 vs Q3 2025** 

PBR



46,22

7,59

1,52

#### SECTORAL AND COMPETITIVE CONTEXT

In the third quarter of 2025, Société Générale Côte d'Ivoire (SGCI) confirmed the strength of its banking model and the effectiveness of its strategy in a demanding competitive environment. Net banking income (NBI) reached 200.99 billion CFA francs, up 3% from 196.04 billion CFA francs in Q3 2024, while operating expenses fell 3% to 75.09 billion CFA francs, contributing to an increase in gross operating income to 125.89 billion CFA francs (+6%).

The net cost of risk remained stable at 26.30 billion CFA francs (+1%), reflecting effective credit portfolio management. Pre-tax profit rose 11% to 103.06 billion CFA francs, and net profit reached 83.31 billion CFA francs (+12%), highlighting the bank's operational performance. Customer loans remained around 2,486.9 billion CFA francs, while deposits increased strongly by 14% to 2,939.3 billion CFA francs, confirming client confidence and the effectiveness of commercial initiatives.

SGCI maintains a solid institutional positioning, inherited from its historical roots and its corporate clientele.

However, it operates in a market that has become very dynamic, where competition in digital and SME services is fierce (NSIA, Ecobank, BOA). It has a strong credibility on complex products (trade finance, structured finance), but sometimes struggles to attract young people or entrepreneurs looking for agile solutions.

Its main challenge is therefore to modernize its image and its tools, while preserving its operational rigor. Digitalization is underway but perceived as gradual compared to more disruptive competitors.

#### **RECOMMENDATION**

The Société Générale Côte d'Ivoire (SGCI) stock demonstrates solid fundamentals and stable operational performance. In Q3 2025, the bank reported net profit up 12% to 83.31 billion CFA francs, supported by net banking income of 200.99 billion CFA francs (+3%) and effective control of operating expenses (-3%), contributing to a 6% increase in gross operating income. The net cost of risk remained controlled at 26.30 billion CFA francs (+1%), reflecting the quality of the loan portfolio.

Customer deposit growth was strong (+14%), strengthening the funding base and confirming client confidence, while customer loans remained stable, indicating a balanced risk profile.

Based on these results and valuation estimates, the current share price of 26,950 CFA francs has a target price of 27,893 CFA francs, implying 4% upside. A hold recommendation is advised, allowing investors to secure their position while benefiting from moderate appreciation.



## SOCIETE GENERALE COTE D'IVOIRE

## **BALANCE SHEET FOR THE PAST 5 YEARS**

		ŀ	HISTORICAL DATA		
(In millions of XOF)	2021	2022	2023	2024	2025
Assets					
Interbank and similar receivables	44 234	26 737	17 327	16 199	19 31
Customer loans and advances	1 872 917	2 160 660	2 394 858	2 474 604	2 486 97
Total receivables	2 391 293	2 763 226	2 965 447	3 061 442	3 128 71
Intangible fixed assets	4 319	7 258	7 566	9 162	11 08
Tangible fixed assets	57 518	69 301	76 <u>227</u>	86 067	101 55
Total non-current assets	61 837	76 559	83 793	95 229	112 64
Total Assets	3 021 480	3 345 284	3 437 669	3 614 196	3 854 10
Liabilities					
Total Debt	2 616 466	2 890 308	2 883 934	3 010 061	3 40 <mark>0 55</mark>
Provisions	9 009	10 858	12 245	14 744	14 16
Subordinated loans and securities	-	-	_	-	
Shareholders' equity and similar resources Total Liabilities	304 994	345 011	403 974 3 437 670	451 721 3 614 195	555 76
INCOME STATEMENT FOR THE PAST 5 YEARS	3 021 480	3 345 284	3 43/ 6/0	3 014 199	3 854 10
	HISTORICAL				
			DATA		
(In millions of XOF)	2021	2022	2023	2024	2025
Net interest margin	109 703	125 533	152 614	171 708	168 87
Net interest margin (% NBI)	58%	58,36%	60%	65%	599
Net commissions	0	62 693	68 904	71 575	75 66
Net interest margin (% NBI)	27,8%	29,1%	27%	27%	289
Net banking income	189 096	215 101	253 255	263 206	269 84
Overheads	-90 651	-96 393	-105 585	-99 723	-97 14
Gross operating income	98 446	118 708	147 670	163 483	172 69
Cost of risk	-17 942	-28 816	-27 654	-36 235	-34 77
Operating income	80 504	89 891	120 016	127 248	137 69
Net gains/losses on fixed assets	-930	822	-429	313	22
Profit before tax	79 574	90 713	119 587	127 561	137 69
Income tax	-12 136	-16 102	-22 387	-26 333	-26 21
Net Income	67 438	74 612	97 200	101 228	103 45

## **PERFORMANCE RATIOS**

**Profitability:** 

5*	Net interest margin/ Revenue-generating assets	4,59%	4,54%	5,15%	5,61%	5,08%	5%
	Cost/income ratio	-47,94%	-44,81%	-41,69%	-37,89%	-36%	-42%
77	Net margin	35,66%	34,69%	38,38%	38,46%	41,3%	38%
10	Tax / pre-tax income	-15,25%	-17,75%	-18,72%	-20,64%	-19,04%	-18%
86	Cost of risk/Total loans	-0,75%	-1,04%	-0,93%	-1,18%	-1,11%	-1%
	ROA	2,23%	2,23%	2,83%	2,85%	2,89%	3%
	ROE	22,11%	21,63%	24,06%	22,41%	20%	22%
09	Balance sheet ratios	2021	2022	2023	2024	2025*	Average
<b>52</b>	Customer loans/Customer deposits	74%	80%	88%	90%	80%	82,59%
<b>6</b> 5	Total loans/(Total deposits Equity capital)	82%	85%	90%	88%	79%	86,93%
63	Total debt / total assets	79%	83%	86%	86%	81%	83,71%
09	Stock Market Parameters	2021	2022	2023	2024	2025*	Average
	Share Price on the 31/12	10 595	11 605	16 050	21 000	27 200	17 290
	Net Dividend Per Share	1005	1 123	1553	1 677	1642	1 430
5*	Dividend Yield	9,5%	9,7%	9,7%	8,0%	7%	8,7%
78	PBR	1,08	1,05	1,24	1,45	1,52	1,27
3%	PER	4,89	4,84	5,14	6,45	7,59	5,78
69							

2021

2022

2023

2024

2025\*

Average

## **VALUATION**

<b>41</b>	Valuation Methods	Estimated value	Weighting	Weighted value
-	DDM	22 315	35%	7 810
74 9 <b>2</b>	Gordon & Shapiro	21 196	35%	7 419
23 95	PBR	42 216	30%	12 665
15 5 <b>5</b>	Target Price (XOF)			27 893

HOLDING





BOA CI	3
BOA MALI	6
BOA BENIN	9
BOA SENEGAL	12
BOA NIGER	15
BOA BURKINA FASO	18
SIB CI	21
CORIS BANK BF	24
ECOBANK CI	27
NSIA BANQUE	30
SGCI	33
BICICI	36



SECTORAL AND COMPETITIVE CONTEXT

## **KEY DATA ON THE 11/11/2025**

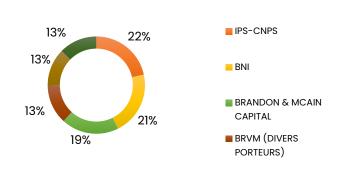
#### **ABOUT THE COMPANY**

## STRATEGY

22 880 FCFA **Target Price** Latest share price 20 000 Number of shares 16 666 670 Market Capitalization 331 667 MFCFA +42,14% Variation 1st of January Dividend yield 5,5% -0,16Beta 1 year RSI 71,17 8.08 PBR 2.61

Created in 1962, the International Bank of Commerce and Industry of Côte d'Ivoire is a former subsidiary of BNP Paribas, It is a general, wholesale and retail bank whose activity is essentially organized around 3 divisions: Retail Banking; Corporate and Investment Banking.

## <u>OWNERSHIP</u>



BICICI focuses its 2025 strategy on operational excellence, secure digitalization, and support for key accounts and SMEs. It deploys innovative mobile banking solutions, strengthens cybersecurity and offers digital tools for companies: cash management, trade finance, supply chain.

At the same time, it is intensifying consulting and non-financial services (mentoring, sustainable auditing) and investing in professional development. Finally, its CSR initiatives aim to support local entrepreneurship, financial education and the energy transition, consolidating its position as a reference bank for national and international companies within the Ivorian economic fabric.

## SHARE PRICE VS BRVM COMPOSITE INDEX

COMPARATIVE STUDY Q3 2024 vs Q3 2025



In the third quarter of 2025, BICI Côte d'Ivoire posted significantly improved results compared to Q3 2024. Net banking income (NBI) reached 37.15 billion CFA francs, up 17%, supported by a 24.9% increase in net fees and a 10.4% rise in the intermediation margin. Operating expenses rose slightly to 19.36 billion CFA francs (+4%), allowing gross operating income to increase 35% to 17.79 billion CFA francs.

Pre-tax operating profit stood at 17.67 billion CFA francs (+39%), reflecting the bank's operational strength, while net profit surged 51% to 27.40 billion CFA francs, confirming the high profitability of its operations. Customer loans remained nearly stable at 512.56 billion CFA francs (+1%), while customer deposits grew strongly by 32% to 947.27 billion CFA francs, reinforcing the funding base. This performance reflects sustained revenue growth, diversified income sources, and the robustness of BICI's banking model, despite a challenging economic environment.

BICICI, occupies a notable place in the Ivorian high-end banking sector, with a historical clientele composed of corporate, high-income and institutional investors. Its image of seriousness and reliability is solid, but its commercial influence is now more discreet in the face of the rise of NSIA, Ecobank and BOA. It suffers from a positioning perceived as conservative, with a digital offer that is catching up and not very visible to the general young public. The main challenge is to modernize its image, while maintaining the trust of corporate customers. In a market strongly oriented towards innovation and inclusion, BICICI must rethink its strategic positioning: invest more in digital, develop attractive products for SMEs, and strengthen its regional synergies. It has the means to evolve but will have to accelerate its transformation to avoid a gradual downgrading in a highly competitive banking ecosystem

#### RECOMMENDATION

The BICI Côte d'Ivoire stock demonstrates solid fundamentals and sustained growth momentum. In Q3 2025, the bank reported net profit up 51% to 27.40 billion CFA francs, supported by net banking income of 37.15 billion CFA francs (+17%), driven by a 24.9% increase in net fees and a 10.4% rise in the intermediation margin. Pre-tax operating profit also increased 39%, reflecting the institution's operational strength.

Customer deposits grew strongly by 32% to 947.27 billion CFA francs, strengthening the funding base, while net loans remained stable at 512.56 billion CFA francs, ensuring a balanced risk profile.

Based on these results and our valuation estimates, the current share price of 20,000 CFA francs has a target price of 22,880 CFA francs, implying 14% upside. We therefore **recommend buying BICICI**, to benefit from the expected appreciation and its strong positioning in the Ivorian banking market.



## **BALANCE SHEET FOR THE PAST 5 YEARS**

	HISTORICAL DATA				
(In millions of XOF)	2021	2022	2023	2024	2025*
Assets					
Interbank and similar receivables	6 840	6 872	10 163	44 542	9 548
Customer loans and advances	424 284	478 323	489 193	564 928	542 331
Total receivables	812 457	589 078	781 306	892 273	715 749
Intangible fixed assets	1 434	1774	2 486	6 258	10 755
Tangible fixed assets	17 911	18 534	22 684	27 493	31 807
Total non-current assets	19 345	20 308	25 170	33 751	42 562
Total Assets	847724	926 252	920 563	1 015 578	1 079 798
Liabilities	-				
Total Debt					
Provisions	761 195	832 969	813 105	882 458	1088 322
Subordinated loans and securities	16 404 -	1 173	1007	1 523 -	1 62 <mark>6</mark> -
Shareholders' equity and similar resources					
snarenoiders equity and similar resources	71 522	57 640	83 574	99 783	117 538
Total Liabilities	847 724	926 252	920 563	1 015 578	1 079 798
INCOME STATEMENT FOR THE PAST 5 YEARS					
		HISTO	ORICAL DATA		
(In millions of XOF)	2021	2022	2023	2024	2025*
Net interest margin	24 304	27 784	37 394	45 565	48 058
Net interest margin (% NBI)	55,03%	58,77%	67%	67%	61%
Net commissions	16 547	16 666	15 715	20 423	24 607
Net interest margin (% NBI)	37,5%	35,3%	28%	30%	31%
Net banking income	44 167	47 275	55 506	68 063	79 207
Overheads	30 804	32 466	38 692	37 986	40 069
Gross operating income	13 363	14 809	16 814	30 077	39 138
Cost of risk	2 327	805	1 274	1 309	1065
Operating income	11 036	14 004	15 540	28 768	40 203
Net gains/losses on fixed assets	<u> </u>	169	2 573	771	2 662
Profit before tax					

-1433

9 603

-1782

12 391

- 1 419

16 694

- 3 313

26 226

- 3 240

39 625

## **PERFORMANCE RATIOS**

	Profitability:	2021	2022	2023	2024	2025*	Average
5*	Net interest margin/						
	Revenue-generating assets	2,99%	4,72%	4,79%	5,11%	6,73%	4,87%
48	Cost/income ratio	69,74%	68,67%	69,71%	55,81%	51,43%	63,07%
331		21,74%	26,21%	30,08%	38,53%	48,35%	32,98%
<b>49</b>	Tax / pre-tax income	12,98%	12,57%	7,83%	11,22%	7,56%	10,43%
	Cost of risk/Total loans	0,29%	0,14%	0,16%	0,15%	0,15%	0,18%
	ROA	1,13%	1,34%	1,81%	2,58%	3,55%	2,08%
	ROE	13,43%	21,50%	19,98%	26,28%	32,26%	22,69%
	Balance sheet ratios	2021	2022	2023	2024	2025*	Average
3 <b>22</b> 526	Customer loans/Customer deposits	58%	59%	63%	69%	54%	60,60%
-]	Total loans/(Total deposits Equity capital)	98%	66%	87%	91%	59%	80,19%
	Total about / total about	96%	64%	85%	88%	91%	79,69%
98	Parameters	2021	2022	2023	2024	2025*	Average
	Share Price on the 31/12	7 400	6 850	7 490	7 415	19 900	9 811
	Net Dividend Per Share	518	401,40	540,90	403	1 151	706
58 58	Dividend Yield	7,0%	5,9%	7,2%	5,4%	6,2%	7%
	PBR	1,72	1,98	1,49	1,24	2,61	2
:07	PER	12,84	9,21	7,48	4,71	8,08	8,47
- 1	VALUATION						

## **VALUATION**

Valuation Methods	Estimated value	Weighting	Weighted value
DDM	29 378	30%	8 813
Gordon & Shapiro	25 255	30%	7 577
PBR	16 225	40%	6 490
Target Price (XOF)			22 880



Income tax

Net Income

BUY



**BRIDGE SECURITIES** 

Immeuble the one,

Cocody 33, rue de la cannebière

Tel.: +225 20 30 77 17 / 20 30 77 37

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